## **HEALTHSOUTH Reports Record Revenues; Earnings Per Share Up 13% for Third Quarter**

PRNewswire BIRMINGHAM, Ala.

HEALTHSOUTH Corporation announced operating results for the quarter and nine months ended September 30, 2000. For the quarter, HEALTHSOUTH's revenues were \$1.060 billion, an increase of 7% as compared to \$993.3 million for the third quarter of 1999. Net income for the 2000 quarter was \$71.0 million, compared to income before non-recurring expenses of \$66.9 million in the 1999 quarter. Earnings per share (assuming dilution) were \$.18 for the 2000 quarter, consistent with consensus Wall Street estimates, an increase of 13% as compared to income per share before non-recurring expenses (assuming dilution) of \$.16 in the 1999 quarter. For the quarter, the company's earnings before interest, taxes, depreciation and amortization (EBITDA) margin was 27.0%, marking the third consecutive quarter of increase in its EBITDA margin.

For the nine months ended September 30, 2000, HEALTHSOUTH's revenues were \$3.118 billion, compared to \$3.072 billion in the 1999 period. Net income for the 2000 period was \$201.6 million, compared to income before non-recurring expenses of \$290.8 million in the 1999 period. Earnings per share (assuming dilution) for the 2000 period were \$.52, compared to income per share before non-recurring expenses (assuming dilution) of \$.69 for the same period in 1999.

"We are very pleased with the many positive developments we saw in the third quarter," said Richard M. Scrushy, Chairman of the Board and Chief Executive Officer of HEALTHSOUTH. "Record quarterly revenues translated into a 13% increase in earnings per share over the same quarter of last year. We saw strong year-over-year volume growth in all of our product lines, as well as continued positive pricing trends in outpatient and inpatient rehabilitation and outpatient surgery. Our days' sales outstanding continued to decrease, dropping by one-and-a-half days for the quarter. In addition, our \$350 million placement of subordinated debt was well-received by the market. We expect to continue to build on these positive operating and financial trends in the fourth quarter."

HEALTHSOUTH is the nation's largest provider of outpatient surgery, diagnostic imaging and rehabilitative healthcare services, with over 2,000 locations in all 50 states, the United Kingdom, Australia, Puerto Rico and Canada. HEALTHSOUTH can be found on the Web at <a href="http://www.healthsouth.com/">http://www.healthsouth.com/</a>.

HEALTHSOUTH will hold a conference call to discuss its third quarter results at 10:00 a.m. Central Time on Tuesday, October 31. Simultaneously with the conference call, a "webcast" of the call will be available to interested parties at <a href="http://www.streetfusion.com/">http://www.streetfusion.com/</a> and also via an Internet link at <a href="http://www.healthsouth.com/">http://www.healthsouth.com/</a> under the "Investor Relations" section. A replay of the call will be available at the same Internet site addresses for 30 days following the call.

Statements contained in this press release which are not historical facts are forward-looking statements. Without limiting the generality of the preceding statement, all statements in this press release concerning or relating to estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results are forward-looking statements. In addition, HEALTHSOUTH, through its senior management, may from time to time make forward-looking public statements concerning the matters described herein. Such forward-looking statements are necessarily estimates reflecting the best judgment of HEALTHSOUTH's senior management based upon current information, involve a number of risks and uncertainties and are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. HEALTHSOUTH's actual results may differ materially from the results anticipated in these forward-looking statements as a result of a variety of factors, including those identified in this press release and in the public filings made by HEALTHSOUTH with the Securities and Exchange Commission, including HEALTHSOUTH's Annual Report on Form 10-K for the year ended December 31, 1999 and its Quarterly Reports on Form 10-Q, and forward-looking statements contained in this press release or in other public statements of HEALTHSOUTH or its senior management should be considered in light of those factors. There can be no assurance that such factors or other factors will not affect the accuracy of such forward-looking statements.

Summary Operating Results (unaudited; in thousands, except per share data)

Three Months Ended
September 30,
2000 1999 2000 1999

Revenues \$ 1,060,457 \$ 993,341 \$ 3,118,115 \$ 3,071,520

\$ 71,037 \$ (4,330) \$ 201,579 Net income \$ 219,582 Weighted average common shares outstanding 385,615 412,874 385,960 415,341 Weighted average common shares and common equivalent shares outstanding -- assuming dilution 390,033 418,404 391,382 422,622 Net income per common share \$ 0.18 \$ (0.01) \$ 0.52 \$ 0.53 Net income per common share -- assuming dilution \$ 0.52 \$ 0.18 \$ (0.01) \$ 0.52 ADJUSTMENT TO EXCLUDE NON-RECURRING EXPENSES IN 1999 Net Income \$ 71,037 \$ (4,330) \$ 201,579 \$ 219,582 Income effect of non-recurring expenses, net of taxes Provision for additional accounts receivable reserves 71,240 71,240 Income excluding effects of non-recurring \$ 201,579 \$ 290,822 expenses \$ 71,037 \$ 66,910 Weighted average common shares and common equivalent shares outstanding

-- assuming 391,382 dilution 390,033 418.404 422,622 Income per common share excluding effects of

non-recurring expenses -- assuming

dilution \$ 0.18 \$ 0.16 \$ 0.52 \$ 0.69

> **HEALTHSOUTH Corporation and Subsidiaries** Consolidated Statements of Income - Unaudited Three Months Ended September 30, 2000 and 1999 (In thousands, except per share amounts)

> > 2000 1999

Revenues \$1,060,457 \$993,341

Operating unit expenses 671,060 711,872 Corporate general and administrative expenses 37,403 29,352 Provision for doubtful accounts 24,971 138,726(a) Depreciation and amortization 89,160 94,695 Interest expense 60,261 42,502 Interest income (2,398)(2,798)921,269 973,537

Income before income taxes

and minority interests 139,188 19,804 Provision for income taxes 46,380 (2,826)

92,808 22,630

(21,771)Minority interests (26,960)Net income \$71,037 \$(4,330)

Weighted average

common shares outstanding 385,615 412,874

Net income per common share \$0.18 \$(0.01)

Weighted average

common shares outstanding

- assuming dilution 390,033 418,404

Net income per common share

- assuming dilution: \$0.18 \$(0.01)

Add-back to income for diluted earnings per share:

Interest and amortization

on convertible debt \$-- \$--

(a) Includes non-recurring expenses of \$117,752

HEALTHSOUTH Corporation and Subsidiaries Consolidated Statements of Income - Unaudited Nine Months Ended September 30, 2000 and 1999 (In thousands, except per share amounts)

2000 1999

Revenues \$3,118,115 \$3,071,520

Operating unit expenses 2,106,326 1,965,209

Corporate general and

administrative expenses 107,130 85,806
Provision for doubtful accounts 72,482 177,688(a)
Depreciation and amortization 269,100 284,988
Interest expense 161,880 127,024
Interest income (7,334) (7,888)

2,709,584 2,632,827

2,709,304 2,032,027

Income before income taxes

and minority interests 408,531 438,693
Provision for income taxes 131,609 143,363

276,922 295,330

Minority interests (75,343) (75,748) Net income \$201,579 \$219,582

Weighted average common shares

outstanding 385,960 415,341

Net income per common share \$0.52 \$0.53

Weighted average common shares

outstanding - assuming

dilution 391,382 422,622

Net income per common share

- assuming dilution: \$0.52 \$0.52

Add-back to income for diluted earnings per share:

Interest and amortization

on convertible debt \$-- \$--

(a) Includes non-recurring expenses of \$117,752

**HEALTHSOUTH Corporation and Subsidiaries** 

Consolidated Statements of Income Before Non-Recurring Expenses - Unaudited

<sup>\*</sup> The effect of these securities was antidilutive during the period

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(In thousands, except per share amounts)

2000 1999

Revenues \$1,060,457 \$993,341

Operating unit expenses 711,872 671,060

Corporate general and administrative

expenses 37,403 29,352

Provision for doubtful accounts 24,971 20,974
Depreciation and amortization 89,160 94,695
Interest expense 60,261 42,502
Interest income (2,398) (2,798)

921,269 855,785

Income before income taxes

and minority interests 139,188 137,556 Provision for income taxes 46,380 43,686

92,808 93,870

Minority interests (21,771) (26,960) Net income \$71,037 \$66,910

Weighted average common shares outstanding 385,615 412,874

Net income per common share \$0.18 \$0.16

Weighted average common shares

outstanding - assuming dilution 390,033 418,404

Net income per common share

- assuming dilution: \$0.18 \$0.16

Add-back to income for diluted earnings per share:

Interest and amortization on convertible debt \$-- \$--

\* \*

## **HEALTHSOUTH Corporation and Subsidiaries**

## Consolidated Statements of Income Before Non-Recurring Expenses - Unaudited

Nine Months Ended September 30, 2000 and 1999 (In thousands, except per share amounts)

2000 1999

Revenues \$3,118,115 \$3,071,520

Operating unit expenses 2,106,326 1,965,209

Corporate general and administrative expenses 107,130 85,806

 Provision for doubtful accounts
 72,482
 59,936

 Depreciation and amortization
 269,100
 284,988

 Interest expense
 161,880
 127,024

 Interest income
 (7,334)
 (7,888)

 2,709,584
 2,515,075

Income before income taxes

and minority interests 408,531 556,445
Provision for income taxes 131,609 189,875

276,922 366,570

Minority interests (75,343) (75,748) Net income \$201,579 \$290,822

Weighted average common shares outstanding 385,960 415,341

Net income per common share \$0.52 \$0.70

Weighted average common shares outstanding

- assuming dilution 391,382 438,123

Net income per common share - assuming dilution: \$0.52 \$0.69

<sup>\*</sup> The effect of these securities was antidilutive during the period

Add-back to income for diluted earnings per share: Interest and amortization on convertible debt \$ -- \$9,336

\* The effect of these securities was antidilutive during the period

## HEALTHSOUTH Corporation Quarterly Statistics (Unaudited)

Outpatient	•	nd Qtr 3rd	d Qtr 4th	Qtr Tota	ıl
Total Visi					
1998	2,037,402	2,193,435	2,349,112	2 2,414,172	2 8,994,121
1996	2,037,402				
2000	2,659,111	2,703,664	2,625,632	2 /	,988,407
Inpatient [	Division				
•	ient Days:				
1998	554,234	564,466	572,863	584,152	2,275,715
1999	614,686		608,878	621.349	2,471,175
2000	647,575	•	668,451	. ,	59,467
2000	047,575	043,441	000,431	1,3	33,407
Medical Ce	enter Divisio	n			
Total Pat	ient Days:				
1998	30,136	30,201	29,039	29,546	118,922
1999	30,537	30,254	27,837	27,621	116,249
2000	32,288	29,626	30,934	92,848	
	,		,	,	
Surgery Co	enter Divisio	n			
Total Cas	es:				
1998	162,220	165,705	209,265	217,937	755,127
1999	215,139	220,699	208,468	218,988	863,294
2000	217,505	220,593	212,647	65	50,745
	,	,	,-		,
Diagnostic	Division				
Total Pro	cedures:				
1998	155,730	163,789	176,380	194,942	690,841
1999	200,496	205,909	191,493	198,728	796,626
2000	213,505	221,052	242,647		77,204

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SOURCE: HEALTHSOUTH Corporation

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Website: http://www.healthsouth.com/