# **HEALTHSOUTH Net Income Up 26% for Fourth Quarter**

**PRNewswire** BIRMINGHAM, Ala.

HEALTHSOUTH Corporation announced operating results for the quarter and year ended December 31, 2000. For the quarter, HEALTHSOUTH's revenues were \$1.077 billion, an increase of nearly 8% as compared to \$1.001 billion for the fourth guarter of 1999. Net income for the 2000 guarter was \$76.9 million, an increase of nearly 26% compared to income before unusual and non-recurring expenses of \$61.2 million in the 1999 quarter. Earnings per share (assuming dilution) were \$.19 for the 2000 quarter, consistent with consensus Wall Street estimates, an increase of 19% as compared to income per share before unusual and non-recurring expenses (assuming dilution) of \$.16 in the 1999 quarter. For the quarter, the company's earnings before interest, taxes, depreciation and amortization (EBITDA) margin was 27.9%, compared to 25.8% in the fourth quarter of 1999, marking the fourth consecutive quarter of increase in its EBITDA margin.

For the year ended December 31, 2000, HEALTHSOUTH's revenues were \$4.195 billion, compared to \$4.072 billion for 1999. Net income for 2000 was \$278.5 million, compared to income before unusual and non-recurring expenses of \$352.0 million for 1999. Earnings per share (assuming dilution) for 2000 were \$.71, compared to income per share before non-recurring expenses (assuming dilution) of \$.85 for 1999.

"In the fourth quarter, we continued to build stockholder value through the successful execution of our strategic plan," said Richard M. Scrushy, Chairman of the Board and Chief Executive Officer of HEALTHSOUTH. "As we completed our first full year under the streamlined management structure we announced in 1999, we saw another guarter of record revenues and improved EBITDA margins, along with year-over-year volume growth and positive pricing momentum. During the guarter, we also closed on an expanded bank credit facility and unveiled our redesigned healthsouth.com Website, offering personalized services and information for patients and physicians as well as information for investors. We strongly believe that the strides we made in 2000 will help us continue to build upon our franchise in the year ahead."

HEALTHSOUTH is the nation's largest provider of outpatient surgery, diagnostic imaging and rehabilitative healthcare services, with over 2,000 locations in all 50 states, the United Kingdom, Australia, Puerto Rico and Canada. HEALTHSOUTH can be found on the Web at http://www.healthsouth.com/.

HEALTHSOUTH will hold a conference call to discuss its third quarter results at 10:00 a.m. Central Time on Tuesday, March 6. Simultaneously with the conference call, a "webcast" of the call will be available to interested parties at <a href="http://www.healthsouth.com/">http://www.healthsouth.com/</a> via an Internet link under the "Investor Relations" section and also at http://www.streetfusion.com/ . A replay of the call will be available at the same Internet site addresses for 30 days following the call.

Statements contained in this press release, which are not historical facts are forward-looking statements. Without limiting the generality of the preceding statement, all statements in this press release concerning or relating to estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results are forward-looking statements. In addition, HEALTHSOUTH, through its senior management, may from time to time make forward-looking public statements concerning the matters described herein. Such forward-looking statements are necessarily estimates reflecting the best judgment of HEALTHSOUTH's senior management based upon current information, involve a number of risks and uncertainties and are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. HEALTHSOUTH's actual results may differ materially from the results anticipated in these forward-looking statements as a result of a variety of factors, including those identified in this press release and in the public filings made by HEALTHSOUTH with the Securities and Exchange Commission, including HEALTHSOUTH's Annual Report on Form 10-K for the year ended December 31, 1999 and its Quarterly Reports on Form 10-Q, and forward-looking statements contained in this press release or in other public statements of HEALTHSOUTH or its senior management should be considered in light of those factors. There can be no assurance that such factors or other factors will not affect the accuracy of such forward-looking statements.

**Summary Operating Results** (unaudited; in thousands, except per share data)

> Three Months Ended Twelve Months Ended December 31. December 31. 2000 1999 2000 1999

Revenues Net income

\$1,077,001 \$1,000,587 \$4,195,115 \$4,072,107 \$76,888 \$(143,065) \$278,465 \$76,517

Weighted average common 387,018 385,666 408,195 shares outstanding 386,226 Weighted average common shares outstanding -- assuming dilution 395.356 387.018 391.016 414.020 Net income per common share \$0.20 \$(0.37) \$0.72 \$0.19 Net income per common share -- assuming dilution \$0.19 \$(0.37) \$0.71 \$0.18

ADJUSTMENT TO EXCLUDE UNUSUAL AND NON-RECURRING EXPENSES IN 1999

\$76,888 \$(143,065) \$278,465 Net income \$76,517

Unusual and non-recurring

expenses, net of minority

interests 321,144 438,897

Income tax benefit of unusual

and non-recurring expenses -- (116,873) -- (163,385)

Income excluding effects of unusual and non-recurring

expenses \$76,888 \$61,206 \$278,465 \$352,029

Weighted average common

shares outstanding

-- assuming dilution 395,356 389,667 391,016 429,521

Income per common share excluding effects of unusual and non-recurring expenses

-- assuming dilution \$0.71 \$0.85 \$0.19 \$0.16

**HEALTHSOUTH Corporation and Subsidiaries** Consolidated Statements of Income Three Months Ended December 31, 2000 and 1999 (UNAUDITED - In thousands, except per share amounts)

> 2000 1999(a)

\$1,077,001 \$1,000,587 Revenues Operating unit expenses 710.037 683,456

Corporate general and administrative expenses 40,893 33,681

Provision for doubtful accounts 25,555 25,187 Depreciation and amortization 91,746 89,260 Impairment and restructuring charges Interest expense 59,715 49,628

Interest income (1,770)(2,699)926,176 878,513

Income before income taxes and

minority interests

150,825 122,074 Provision for income taxes 50,199 40,439

100,626 81,635

Minority interests (23,738)(20,429)Net income \$76,888 \$61,206

Weighted average common shares outstanding 387,018 386,226

Net income per common share \$0.20 \$0.16

Weighted average common shares outstanding

-- assuming dilution 395,356 389,667

Net income per common share -- assuming dilution: \$0.19 \$0.16

Add-back to income for diluted earnings per share:

**\$** \* Interest and amortization on convertible debt

(a) Excludes unusual and non-recurring expenses

\* The effect of these securities was antidilutive.

**HEALTHSOUTH Corporation and Subsidiaries** Consolidated Statements of Income Twelve Months Ended December 31, 2000 and 1999 (In thousands, except per share amounts)

> 2000(a) 1999(b)

Operating unit expenses 2,816,363 2,648,666

Corporate general and administrative expenses 148,023 119,487

Provision for doubtful accounts 98,037 85,121
Depreciation and amortization 360,847 374,248
Impairment and restructuring charges -- --

Interest expense 221,595 176,652
Interest income (9,104) (10,587)
3,635,761 3,393,587

Income before income taxes and

minority interests 559,354 678,520 Provision for income taxes 181,808 230,314

377,546 448,206

Minority interests (99,081) (96,177) Net income \$278,465 \$352,029

Weighted average common shares outstanding 385,666 408,195

Net income per common share \$0.72 \$0.86

Weighted average common shares outstanding

-- assuming dilution 391,016 429,521

Net income per common share -- assuming dilution: \$0.71 \$0.85

Add-back to income for diluted earnings per share:

Interest and amortization on convertible debt \$ -- \$12,447

- (a) Unaudited
- (b) Excludes unusual and non-recurring expenses
- \* The effect of these securities was antidilutive.

HEALTHSOUTH Corporation and Subsidiaries Consolidated Statements of Income Three Months Ended December 31, 2000 and 1999 (UNAUDITED - In thousands, except per share amounts)

2000 1999

Revenues \$1,077,001 \$1,000,587

Operating unit expenses 710,037 723,639

Corporate general and administrative expenses 40,893 63,479

Provision for doubtful accounts 25,555 165,021
Depreciation and amortization 91,746 89,260
Impairment and restructuring charges -- 121,037

Interest expense 59,715 49,628
Interest income (1,770) (2,699)
926,176 1,209,365

Income before income taxes and

minority interests 150,825 (208,778) Provision for income taxes 50,199 (76,434)

100,626 (132,344)

Minority interests (23,738) (10,721) Net income \$76,888 \$(143,065)

Weighted average common shares outstanding 386,226 387,018

Net income per common share \$0.20 \$(0.37)

Weighted average common shares outstanding

-- assuming dilution 395,356 387,018

Net income per common share -- assuming dilution: \$0.19 \$(0.37)

Add-back to income for diluted earnings per share:

Interest and amortization on convertible debt \$ \* \$ \*

<sup>\*</sup> The effect of these securities was antidilutive.

## **HEALTHSOUTH Corporation and Subsidiaries** Consolidated Statements of Income Twelve Months Ended December 31, 2000 and 1999

(In thousands, except per share amounts)

2000(a) 1999

Revenues \$4,195,115 \$4,072,107

Operating unit expenses 2,816,363 2,688,849

Corporate general and administrative expenses 148,023 149.285

Provision for doubtful accounts 98,037 342,708 Depreciation and amortization 360,847 374,248 Impairment and restructuring charges 121,037

Interest expense 221,595 176,652 Interest income (9,104)(10,587)3,635,761 3,842,192

Income before income taxes and

minority interests 559,354 229,915 Provision for income taxes 181,808 66,929

> 377,546 162,986

Minority interests (99,081)(86,469)Net income \$278,465 \$ 76,517

Weighted average common shares outstanding 385,666 408,195

Net income per common share \$0.72 \$0.19

Weighted average common shares outstanding

-- assuming dilution 391,016 414,020

Net income per common share -- assuming dilution: \$0.71 \$0.18

Add-back to income for diluted earnings per share:

Interest and amortization on convertible debt \$ \*

### (a) Unaudited

## **HEALTHSOUTH Corporation** Quarterly Statistics (Unaudited)

1st Qtr 2nd Qtr 3rd Qtr 4th Qtr Total

**Outpatient Division** 

Total Visits:

1998	2,037,402	2,193,435	2,349,112 2,414,172	8,994,121
1999	2,431,015	2,533,341	2,590,112 2,589,238	10,143,706
2000	2 659 111	2 703 664	2 625 632 2 670 339	10 658 746

#### Inpatient Division

**Total Patient Days:** 

1998	554,234	564,466	572,863	584,152	2,275,715
1999	614,686	626,262	608,878	621,349	2,471,175
2000	647,575	643,441	668,451	650,987	2,610,454

## **Medical Center Division**

**Total Patient Days:** 

1998	30,136	30,201	29,039	29,546	118,922
1999	30,537	30,254	27,837	27,621	116,249
2000	32,288	29,626	30,934	31,470	124,318

#### Surgery Center Division

**Total Cases:** 

1998	162,220	165,705	209,265	217,937	755,127
1999	215,139	220,699	208,468	218,988	863,294
2000	217,505	220,593	212,647	219,321	870,066

## Diagnostic Division

**Total Procedures:** 

1998 155,730 163,789 176,380 194,942 690,841

<sup>\*</sup> The effect of these securities was antidilutive.

 1999
 200,496
 205,909
 191,493
 198,728
 796,626

 2000
 213,505
 221,052
 242,647
 250,621
 927,825

For more information, contact Richard M. Scrushy, Chairman & CEO, or Tadd McVay, Senior Vice President and Treasurer, at 205-967-7116.

SOURCE: HEALTHSOUTH Corporation

Contact: Richard M. Scrushy, Chairman & CEO, or Tadd McVay, Senior Vice

President and Treasurer, both of HEALTHSOUTH, 205-967-7116

Website: http://www.healthsouth.com/

http://healthsouth.mediaroom.com/2001-03-06-HEALTHSOUTH-Net-Income-Up-26-for-Fourth-Quarter